



DEVELOPING

INNOVATIVE

PROPERTIES FOR INDUSTRY-LEADING COMPANIES



FERBER



Over
100 Years



Over
500 Projects



Over
30 Million Sq. Ft.



WE ARE IN THE BUSINESS OF
CREATING VALUE
FOR OUR CLIENTS

Every day, I am proud to lead our committed, multi-disciplinary team of professionals as we serve our clients and communities. As a family-owned business with a rich history that spans four generations, Ferber has solidified its position as an innovative real estate development company.

Our local familiarity creates opportunities for our clients while our insistence on transparency, efficiency, and reliability assures a smooth development process both locally and nationally.

A conservative financial strategy has enabled us to weather multiple economic cycles, which has helped us build enduring relationships with major financial institutions and partners that stand ready to support our projects.

We welcome you to learn more about our company and our valued team members in the pages that follow and on our website. We look forward to exploring opportunities with you.

Regards,
P. Shields Ferber, President

DEVELOPING FOR AMERICA'S FAVORITE BRANDS

For more than a century, Ferber has supported the growth of some of the country's most recognizable companies by identifying and developing build-to-suit or ground lease options in coveted locations.



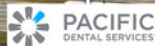
INTEGRATED APPROACH

TO DEVELOPMENT WITH IN-HOUSE LEGAL, MARKETING,
FINANCE, AND ENGINEERING TEAMS



TRUSTED PARTNER

WHEN AMERICA'S FAVORITE BRANDS ROLL OUT
A NEW CONCEPT OR ENTER A NEW MARKET





EXPERTISE
IN OBTAINING ENTITLEMENTS AND PERMITTING
FOR EVEN THE TOUGHEST PROJECTS

FUELING

URBAN RENEWAL

BY WORKING WITH MUNICIPALITIES AND PUBLIC/
PRIVATE PARTNERSHIPS TO ENHANCE THE COMMUNITY



CASE STUDY

CYPRESS RANCH LUTZ, FLORIDA

This is a story of collaboration and resiliency. In 2018, VP of Development Services, Ryan Plate, had the vision to create the right balance of residential and retail for county planners who were looking for something acceptable for a 164-acre site. Officials approved Ferber's plan including 330 multi-family units, 134 townhomes and 132 single-family homes behind the commercial site. "We had to work with our property owner and land brokers, the county, consultants, homebuilder, apartment developer, and a multitude of retail tenants," states Plate. "We were thrown curveballs at every stage of the development process, including a COVID lockdown starting two months before our projected closing date, but we

persevered thanks to the hard work of our Ferber team, the commitment and support of our partners, leaders Paul and Shields Ferber, as well as the trust put in us by our clients." Plate shares that nothing was easy about this project. "The Comp Plan Amendment and re-zoning was one of our many challenges as well as drainage design, rebuilding a traffic signal, neighborhood outreach and coordination, and the many nuances of the leases and contracts. We succeeded."

CASE STUDY

DURBIN CREEK CROSSING ST. JOHNS, FLORIDA

Eyeing the already busy corridor of SR 9B, Race Track Road and Durbin Park in Northeast Florida, Ferber Company's Executive VP of Retail Development Services, Tom Mundy secured this site in January 2018 to offer an attractive mixed-use project for the area. Site clearing began early in the tumultuous year of 2020 and after Aldi committed to its store, many other retailers followed. The site includes shopping and housing as well as 22 acres of wetlands which is untouched, creating a protected buffer for the single-family housing south of the site. "The most challenging yet rewarding component of this project was convincing County Commissioners of the need for multi-family housing in the area," Mundy stated. "After many public hearings on the plans, Commissioners agreed to the land use and rezoning for the project to go forward." Secondly, the Ferber Company was tracking to close on this property amid the onset of COVID which was an unstable time in the market. After negotiating with the owner, the team was able to push back the closing and secure the necessary tenants and the housing partner, which was a wise decision as the north Florida market took off in the fall of 2020.



DEEPER
UNDERSTANDING

OF THE MARKETS WE SERVE, GIVING OUR CLIENTS AN
UNPARALLELED ADVANTAGE OVER THEIR COMPETITION





COUNT ON OUR
DEVELOPMENT EXPERIENCE

TO DELIVER YOUR PROJECT WITHOUT DELAYS
OR BUDGETARY SURPRISES.

Ferber has proven to be a valued Aldi partner as we continue our strategic expansion plan.

Jason Povlick
Aldi

We had an outstanding experience working on a mixed-use development with the Ferber team. The project required collaboration and open communication between Ferber and DR Horton Multifamily to insure we obtained the required entitlements. Our project, a 350-unit apartment community, has been exceptionally well received by the market, due in large part to effective land planning and land development execution, along with the quality retail tenants brought to the development by Ferber.

Michael J. Mulhall
Managing Director

Over the years we have worked together, Ferber has developed products whose value has stood the test of time. They build not just for today, but for tomorrow.

Jon F. Hanson
Principal, Founder & Chairman,
Hampshire Real Estate Companies



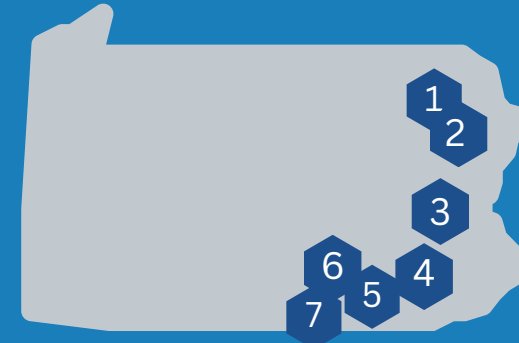
CURRENT PROJECTS

FLORIDA

- 
- 1 **LEM TURNER & PERCY**
Jacksonville, Florida
3.47 acres
 - 2 **REGENCY**
Jacksonville, Florida
Panda Express
 - 3 **DURBIN CREEK CROSSING**
Jacksonville, Florida
Aldi, Tire Kingdom, ABC Liquor, First Florida Credit Union, Burger King, DR Horton
 - 4 **ST. AUGUSTINE**
33.06 acres, multi-family
 - 5 **BRIDLEWOOD CROSSING**
Ocala, Florida
Lowe's, Aldi, Dr. Dunn DDS, Jiffy Lube, Murray Oil, Tires Plus
 - 6 **SHOPPES AT BLACK DIAMOND**
Lecanta, Florida
Target, Aldi, KFC, Starbucks, 7-Eleven, Panera Bread, Express Oil & Tire Engineers, Texas Roadhouse
 - 7 **NEW PORT RICHEY**
Circle K
 - 8 **CYPRESS RANCH**
Odessa, Florida
Aldi, Burger King, Woodies Car Wash, Circle K, Chick fil-A, Honest 1, EOS Fitness, The Learning Experience, NRP Apartments -Lennar
 - 9 **ODESSA**
Circle K, Ford's Garage, Good Vets
 - 10 **WAWA**
Haines City, Florida
 - 11 **LAKELAND**
Circle K, Industrial Warehouse
 - 12 **MELBOURNE**
5/3 Bank
 - 13 **WAWA**
Pembroke Park, Florida

PENNSYLVANIA

WEST VIRGINIA



- 1 **Inwood**
Wawa, Starbucks, Five Guys, Jersey Mike's
- 1

- 1 **Dickson City**
Wawa
- 2 **Carbondale**
Wawa
- 3 **Allentown**
2 Wawa locations
- 4 **Lancaster**
Wawa
- 5 **Dover**
Wawa
- 6 **York**
Wawa
- 7 **West Manchester**
Wawa

NEW JERSEY



- 1 **The Shops at the Crossings**
Burlington, NJ
Raising Cane's, Panera Bread, Sleep Number, Freddy's Frozen Custard & Steakburgers, Discount Tire, JAG Apartments 500 units
- 2 **Sewell**
Wawa & Burger King
- 3 **Jackson**
Wawa

MARYLAND



- 1 **Pasadena**
- 2 **Hagerstown**
2 Wawa locations

DEVELOPMENT SERVICES

Marlon R. Champion
West, Central & Northwest
Florida

mchampion@ferbercompany.com
Office 727.456.8942
Cell 727.234.5273

David C. Klipstein
Central New Jersey

dklipstein@ferbercompany.com
Office 908.221.0882

Ryan Plate
Central & Southwest Florida

rplate@ferbercompany.com
Office 727.456.8941
Cell 813.310.4776

E. Patrick Dolezal
Southeast Florida

pdolezal@ferbercompany.com
Office 561.625.9125
Cell 561.427.5422

Jason Lang
Mid-Atlantic States

jlang@ferbercompany.com
Office 908.221.0882

Michael J. Murphy
Mid-Atlantic States

mmurphy@ferbercompany.com
Office 908.221.0882
Cell 610.656.6530

Keegan Gosik
Eastern Pennsylvania

kgosik@ferbercompany.com
Office 908.221.0882
Cell 856.220.0888

Steve Messing
Mid-Atlantic States

smessing@ferbercompany.com
Office: 561-625-9125
Cell 561.398.9479

Will Anderson
Central, Northwest &
Southwest Florida

wanderson@ferbercompany.com
Cell 727.565.1625

Justin Hollander
Southern New Jersey &
Maryland

jhollander@ferbercompany.com
Office 908.221.0882
Cell 908.581.6637

Tom Mundy
Northeast Florida

tmundy@ferbercompany.com
Office 904.285.7600

Michael Fraley
North Florida

mfracley@ferbercompany.com
Office 904.285.7600
Cell 904.563.5305

Jeff Zito
Southeast Florida

jzito@ferbercompany.com
Office 561.210.9105
Cell 561.914.0411

Stuart Ferber

stuart@ferbercompany.com
Office 904.285.7600

Mark Razavi
Southeast Florida

mrazavi@ferbercompany.com
Office 561.625.9125
Cell 561.508.1111

Jacob Frazier
Central, Northwest &
Southwest Florida

jfrazier@ferbercompany.com
Office 727.565.1962
Cell 727.677.1871

Cole Steinfeldt

csteinfeldt@ferbercompany.com
Office 908.221.0882
Cell 856.420.2172

LEASING & BUSINESS DEVELOPMENT

Teresa K. Grashof

tgrashof@ferbercompany.com

Office 561.625.9125

Cell 904.553.2373

Cory Gosik

cgosik@ferbercompany.com

Office 908.221.0882

Cell 609.680.2941

Kaleigh Baumlin

kbaumlin@ferbercompany.com

Office 727.210.2626

Cell 732.778.1326

FERBER COMPANY LEADERSHIP

**Paul S. Ferber
Chairman**

psf@ferbercompany.com

Office 904.285.7600

**P. Shields Ferber
President**

sf@ferbercompany.com

Office 561.625.9125

**Eric Steinfeldt
President, Ferber North**

esteinfeldt@ferbercompany.com

Office 908.221.0882



FERBER

ferbercompany.com



COMPLETED PROJECTS

Completed Projects	Location	Primary Tenant
CVS PHARMACY	Alachua, Florida	CVS Pharmacy
SHOPPES OF NORTHSORE	Atlantic Beach, Florida	Suntrust Bank, Dunkin' Donuts
BIG PINE KEY SHOPPING CENTER	Big Pine Key, Florida	Winn Dixie
GLADES-ST. ANDREWS CENTER	Boca Raton, Florida	
FIRST AMERICAN PLAZA	Boynton Beach, Florida	Merrill Lynch
HOME DEPOT	Bradenton, Florida	
HOME DEPOT OUT PARCEL	Bradenton, Florida	Mavis Tires & Brakes, Tropical Smoothie Café
CVS PHARMACY	Callahan, Florida	CVS Pharmacy
WALGREENS	Central Tallahassee, Florida	Walgreens
WALGREENS	Clermont, Florida	Walgreens
CVS PHARMACY	Coconut Creek, Florida	CVS Pharmacy
DAVENPORT MULTI PARCEL	Davenport, Florida	Aldi, Taco Bell, Tire Kingdom, Mach 1
WAWA	Davenport, Florida	Wawa
WAWA	Daytona, Florida	Wawa
ATLANTIC CENTRE	Delray Beach, Florida	Retail, Apartments
DOVER HOUSE APARTMENTS	Delray Beach, Florida	72 Unit Condominium Conversion
TAHITI COVE APARTMENTS	Delray Beach, Florida	18 Unit Condominium Conversion
WALGREENS	Deltona, Florida	Walgreens
BANK ATLANTIC	East Largo, Florida	Bank Atlantic
WALGREENS	East Tallahassee, Florida	Walgreens
CHECKERS	Fern Park, Florida	Checkers
ANDERSON CROSSING	Flagler Beach, Florida	Prosperity Bank, CVS
DOLLAR GENERAL	Fort Pierce, Florida	Dollar General
SUNRISE PLAZA	Fort Pierce, Florida	A & P
GULF COAST TOWN CENTER	Ft. Myers, Florida	Chipotle, Starbucks
WAWA	Ft. Myers, Florida	Wawa
WALGREENS	Gainesville, Florida	Walgreens
CVS PHARMACY	Green Cove Springs, Florida	CVS Pharmacy
WALGREENS	Green Cove Springs, Florida	Walgreens



COMPLETED PROJECTS

Completed Projects	Location	Primary Tenant
WAWA	Hackettstown, New Jersey	Wawa
HIALEAH PLAZA	Hialeah, Florida	Walgreens, Bank of America
CHASE BANK	Hillsborough, New Jersey	Chase Bank
RITE AID	Hinesville, Georgia	Rite Aid
SIXES RETAIL CENTER	Holly Springs, Georgia	Starbucks, AT&T, Taco Bell
HOMOSASSA SPRINGS	Homosassa Springs, Florida	Taco Bell, Verizon
IRVING SQUARE	Irving, Texas	Lowe's Home Improvement
CVS PHARMACY	Jacksonville Beach, Florida	CVS Pharmacy
BARTRAM CROSSING	Jacksonville, Florida	Suntrust, Walgreens, McDonalds, Chili's
FORT CAROLINE TRADING POST	Jacksonville, Florida	Winn Dixie, CVS Pharmacy
MANDARIN SOUTH SHOPPING CENTER	Jacksonville, Florida	Winn Dixie
MONUMENT POINTE CENTER	Jacksonville, Florida	Winn Dixie, CVS Pharmacy
RIVER CITY CENTER	Jacksonville, Florida	Carrabbas, Outback Steakhouse
WALGREENS	Jacksonville, Florida	Walgreens
WAWA	Jacksonville, Florida	Wawa (Lane Ave & Wilson Blvd.)
WAWA	Jacksonville, Florida	Wawa (Emerson St. & Spring Park Rd.)
WHATABURGER	Jacksonville, Florida	Whataburger (San Jose Blvd. & Hartley Rd.)
LOGGERHEAD PLAZA	Juno Beach, Florida	Floridian Community Bank
OLD KRESS BUILDING	Key West, Florida	CVS, Margaritaville, TBD
CVS PHARMACY	Lake City, Florida	CVS Pharmacy
LAKE CITY PLAZA	Lake City, Florida	Tire Kingdom, Papa Johns
ALAMO LAKELAND	Lakeland, Florida	First Watch, Panda Express, Pac Dental
MANN CROSSING	Lakeland, Florida	Taco Bell, Jiffy Lube
SOUTH LAKELAND PLAZA	Lakeland, Florida	Chipotle, Aspen Dental
WALGREENS	Land O'Lakes, Florida	Walgreens
BANK ATLANTIC	Largo, Florida	Bank Atlantic
GATEWAY CROSSING	Live Oak, Florida	Lowes (completed) + 10 acres
WALGREENS	Live Oak, Florida	Walgreens
CHASE BANK	Lutz, Florida	Chase Bank



COMPLETED PROJECTS

Completed Projects	Location	Primary Tenant
CYPRESS RANCH	Lutz, Florida	Aldi, Burger King, Circle K, Chick-fil-A, Panda Express, Pacific Dental, Blue Water Car Wash Honest 1, EOS Fitness, The Learning Experience
CVS PHARMACY	Macclenny, Florida	CVS Pharmacy
WALGREENS	Middleburg, Florida	Walgreens
NAPLES MULTI-PARCEL	Naples, Florida	Taco Bell, Culvers, Car Wash
WALGREENS	Naples, Florida	Walgreens
CHASE BANK	New Smyrna Beach, Florida	Chase Bank
421 NORTHLAKE CENTER	North Palm Beach, Florida	Miscellaneous Retail
NORTH PORT MULTI-PARCEL	North Port, Florida	Taco Bell, Waffle House
WAWA	Okeechobee, Florida	Wawa
WALGREENS	Orlando, Florida	Walgreens
CHASE BANK	Ormond Beach, Florida	Chase Bank
SHOPPES ON GRANADA	Ormond Beach, Florida	Petco, Panera Bread, Chipotle, AT&T
SHOPPES ON GRANADA PHASE II	Ormond Beach, Florida	Aldi, TD Bank, Spectrum
SHOPPES ON GRANADA PHASE III	Ormond Beach, Florida	Starbucks
BUENAVENTURA PLAZA	Osceola County, Florida	Donatos Pizzeria, Tire Kingdom
TIRE KINGDOM CVS PHARMACY	Oviedo, Florida Palm Bay, Florida	Tire Kingdom, CVS Pharmacy
MINTON CORNERS SHOPPING CENTER	Palm Bay, Florida	H & R Block
CVS PHARMACY	Palm Coast, Florida	CVS Pharmacy
WALGREENS	Perry, Florida	Walgreens
WENDY'S	Pinellas Park, Florida	Wendy's
KAUFFMAN TIRE	Plant City, Florida	Kauffman Tire
CHASE BANK	Ponte Vedra Beach, Florida	Chase Bank
CVS PHARMACY	Port Orange, Florida	CVS Pharmacy
SHOPPES OF PORT ORANGE	Port Orange, Florida	Chipotle, Mattress Firm, Verizon, Starbucks
TARGET OUTPARCEL	Port Orange, Florida	First Watch, PacDental, Firehouse Subs
WAWA	Port St. Lucie, Florida	Wawa
WAWA	Riviera Beach, Florida	Wawa



COMPLETED PROJECTS

Completed Projects	Location	Primary Tenant
OLD MOULTRIE CROSSING	St. Augustine, Florida	Carrabbas, CVS Pharmacy, Vystar
CVS PHARMACY	St. Johns County, Florida	CVS Pharmacy
DURBIN CREEK CROSSING	St. Johns, Florida	Aldi, TD Bank, Elliano's, ABC Fine Wine & Spirits, First Florida Credit Union, Burger King, Scrubbles, 7-Eleven
GOODYEAR	St. Johns, Florida	Goodyear
BANK ATLANTIC PLAZA	St. Petersburg, Florida	Bank Atlantic
WALGREENS	St. Petersburg, Florida	Walgreens
WAWA	Stuart, Florida	Wawa
CVS PHARMACY	Summerfield, Florida	CVS Pharmacy
CVS PHARMACY	Tallahassee, Florida	CVS Pharmacy
CVS PHARMACY	Tallahassee, Florida	CVS Pharmacy
JACKSON CORNERS	Tallahassee, Florida	Subway
LAKE JACKSON TRADING POST	Tallahassee, Florida	Winn Dixie, Family Dollar, Movie Gallery
MAGNOLIA GROVE	Tallahassee, Florida	Blaze Pizza, Mission BBQ, Mattress 1, Smashburger, Starbucks, Stanton Optical, Which Wich, Village Inn, Xfinity
SOUTHWOOD	Tallahassee, Florida	McDonalds
WALGREENS	Tallahassee, Florida	Walgreens
DALE MABRY & WALNUT	Tampa, Florida	Chipotle, Starbucks
WAWA	Tampa, Florida	Wawa, Tommy's Car Wash, Express Oil
TEQUESTA VILLAGE	Tequesta, Florida	CVS Pharmacy, Bank of America
CVS PHARMACY	Vero Beach, Florida	CVS Pharmacy
WALGREENS	Wellington, Florida	Walgreens
CVS PHARMACY	West Palm Beach, Florida	CVS Pharmacy
YULEE MULTI PARCEL	Yulee, Florida	Aldi, Panda Express, Verizon, Express Oil
WALGREENS	Bainbridge, Georgia	Walgreens
WALGREENS	Cairo, Georgia	Walgreens
RITE AID	Claxton, Georgia	Rite Aid



COMPLETED PROJECTS

Completed Projects	Location	Primary Tenant
FIRST WATCH	Kennesaw, Georgia	First Watch
WALGREENS	Rincon, Georgia	Walgreens
WALGREENS	Savannah, Georgia	Walgreens
WALGREENS	Thomasville, Georgia	Walgreens
CHICK-FIL-A & WOODSPRING SUITES	Kenner, Louisiana	Chick-fil-A & Woodspring Suites
LAKE CHARLES RETAIL CENTER	Lake Charles, Louisiana	Starbucks, Eye Mart, la Madeline
PASCAGOULA ASSOCIATES	Pascagoula, Mississippi	Northrop Grumman
MT. AIRY CORNERS, I	Basking Ridge, New Jersey	AllState Insurance
MT. AIRY CORNERS, II	Basking Ridge, New Jersey	Lucent Technologies
MT. AIRY CORNERS, III	Basking Ridge, New Jersey	Bell Atlantic Mobile
MT. AIRY CORNERS, IV	Basking Ridge, New Jersey	Lucent Technologies
MT. AIRY CORNERS, V	Basking Ridge, New Jersey	Lucent Technologies
MT. AIRY CORNERS, VI	Basking Ridge, New Jersey	Lucent Technologies
CHASE BANK	Bernardsville, New Jersey	Chase Bank
CHASE BANK	Byram, New Jersey	Chase Bank
CHASE BANK	Clinton, New Jersey	Chase Bank
CRANFORD CROSSING	Cranford, New Jersey	Walgreens, Chase Bank, Wawa
WALGREENS	Dover, New Jersey	Walgreens
CHASE BANK	Flemington, New Jersey	Chase Bank
MADISON CORNERS	Madison, New Jersey	"Blockbuster, Starbucks"
CVS PHARMACY	Mahwah, New Jersey	CVS Pharmacy
WAWA	Maplewood, New Jersey	Wawa
CHASE BANK	Mendham, New Jersey	Chase Bank
PAR TROY KNOLL	Parsippany, New Jersey	Warner Lambert, IBM
CHASE BANK	Pequannock, New Jersey	Chase Bank
CHASE BANK	Phillipsburg, New Jersey	Chase Bank
WALGREENS	Piscataway, New Jersey	Walgreens
CHASE BANK	Pluckemin, New Jersey	Chase Bank
WALGREENS	Readington, New Jersey	Walgreens



COMPLETED PROJECTS

Completed Projects	Location	Primary Tenant
WAWA	Roselle, New Jersey	Wawa
PARK 80 PLAZA EAST	Saddlebrook, New Jersey	Liberty Mutual Insurance Company
PARK 80 PLAZA EAST	Saddlebrook, New Jersey	Kidde Inc., New York Life
WAWA	Springfield, New Jersey	Wawa
CHASE BANK	West Orange, New Jersey	Chase Bank
CVS PHARMACY	Westfield, New Jersey	CVS
RYLAND PROPERTIES	Whitehouse, New Jersey	Ryland Inn Restaurant (Relais & Chateaux) fully approved site for 300,000 sq. ft. office
CHASE BANK	Woodbridge, New Jersey	Chase Bank
WAWA	Wrightstown, New Jersey	Wawa
CHASE BANK	Charleston, South Carolina	Chase Bank
CHASE BANK	Mount Pleasant, South Carolina	Chase Bank
CHASE BANK	Mount Pleasant, South Carolina	Chase Bank
CHASE BANK	Summerville, South Carolina	Chase Bank
THE CENTER AT FOUR POINTS	Austin, Texas	Chick-fil-A, Chipotle, IHOP, Verizon, DogHaus, Starbucks, Watershed, Dairy Queen, Chili's, Discount Tire, Little Sunshine Playhouse & Preschool, Offices at Four Points, Staybridge Suites
BLUE BEARD'S CASTLE HOTEL	St. Thomas, US Virgin Islands	Hotel/Time Share/Condominium Development
OLD CENTRALIA CROSSING	Chester, Virginia	Food Lion, Rite Aid
FOOD LION PLAZA	Christiansburg, Virginia	Food Lion, Revco